

Operations Manager

London, UK

The Opportunity

Henriksen Studio is looking for an Operations Manager with commercial experience, based in London. This pivotal role balances operational efficiency and commercial success, overseeing daily business activities, project management, contract negotiations, client relationships, and business development. Previous experience in an Engineering, Architecture or Construction environment, as well as solid knowledge and understanding of the engineering industry is essential.

Why choose Henriksen Studio?

- We pride ourselves on our people and our reputation. Our team is at the heart of everything we do, and we are committed to creating an environment where everyone can thrive.
- Innovation is in our DNA. We are future-focused and constantly challenge the status quo. We encourage fresh ideas and bold thinking, providing a platform for you to push boundaries and drive change.
- Inclusion and belonging are core to our ethos. We are dedicated to upholding a diverse and inclusive workplace where everyone feels valued and respected. Your unique perspectives and experiences will be celebrated and integrated into our collective success.
- We're continuously growing and evolving, offering outstanding career opportunities. Our dynamic environment provides the perfect setting for you to advance your career and explore new possibilities. We welcome your ideas and are always open to trying new things.

We Offer 25 days annual leave + bank holidays, Holiday buy-back scheme (up to 5 days), Healthcare cover (including EAP), Life insurance, Season ticket loans, Cycle to work scheme.

What you can expect to do here:

Operational Management & Team Leadership:

- Streamline processes to enhance efficiency.
- Oversee project management.
- Implement cost, management, and reporting systems.
- Manage risk assessments.
- Lead and develop a high-performance team.
- Oversee the training matrix and promote a culture of professionalism.

Commercial Strategy & Business Development:

- Develop and implement commercial strategies.
- Focus on growth and market expansion.
- Drive company initiatives such as customer care and corporate social responsibility.
- Propose new policies and processes as needed.

Contract Management & Financial Oversight:

- Assist in managing client contracts.
- Oversee contract completion.
- Assist in managing budgets, forecasting business trends, and financial planning.

What you'll bring to Henriksen Studio

- Proven experience in operational and commercial management within construction, architecture, or engineering (minimum 4 years).
- Degree-level education or equivalent.
- Strong project management and risk management skills.
- Excellent critical thinking, problem-solving, and strategic negotiation skills.
- Solid financial acumen with reporting abilities.
- Comprehensive understanding of contracts.
- Exceptional organizational, time management, and communication skills.

About Us

Henriksen Studio is a consultancy specialising in façade engineering and Passivhaus design. We integrate cutting-edge façade technologies with sustainable design principles to achieve unparalleled energy efficiency in high-rise buildings.

Our Philosophy

Creating beautiful, buildings meeting the demands of a sustainable future. Our clear focus is on achieving net-zero carbon targets through innovative design and engineering.

Equality, Diversity, and Inclusion

We put equality, diversity, and inclusion at the heart of our business, seeking to promote fair employment procedures and practices to ensure equal opportunities for all. We encourage individual expression in our workplace and are committed to creating an inclusive environment where everyone feels they can contribute.

Accessibility

We want you to perform your best at every stage in the recruitment process. If you are disabled or need any support to enable you to apply or attend an interview, please contact us at jobs@henriksenstudio.com and we will talk to you about how we can support you.